

### ANNUAL REPORT

# 2022

### LETTER FROM THE EXECUTIVE DIRECTOR

Dear Member:

We're pleased to present CIRSA's Basic Financial Statements for the years ended December 31, 2021 and 2022.

We all continue to live in challenging times.

But you, our Members, have continued to persevere, and we thank you for your strength and determination. Although not always acknowledged or appreciated, or sometimes even noticed, the things that municipal government does are a key part of why our state is a great place in which to live, work, and play. We are honored to continue to support you as your risk management partner.

Reinsurance costs have continued to be high. Although catastrophic property losses happened last year in regions other than Colorado, the property market is interconnected nationally and globally. This means that distant catastrophes impact Colorado's property reinsurance rates. The "hard market" continues in property, with shrinking capacity and higher premiums. The cyber market also continues to be in disarray, with large losses driving premium increases and coverage cutbacks.

On the liability side, Colorado public entities continue to face record-breaking settlements and judgments in law enforcement liability claims. CIRSA has been able to provide high limits and broad coverages in this area, although costs are increasing. We'll continue to fight hard for Members to maintain the affordability of liability reinsurance, particularly for law enforcement risks. Our services aimed at law enforcement support will continue to expand as well.

Looking ahead, one of CIRSA's key goals is greater flexibility for our members. We've been working on rolling out several coverage changes that will enable you to better tailor CIRSA's coverages to your specific needs. You can read more about these initiatives on page 6.

We know that our members are continually evolving and changing to meet the needs of their citizens. Likewise, CIRSA is continually evolving and changing to meet your needs. We truly are Safer Together. Thank you for your continued support of CIRSA. Please reach out to me or any member of the CIRSA team to share your thoughts or to let us know how we can be of help.

Sincerely,

Tami A Tanoue, Executive Director



# **BOARD OF DIRECTORS**



Martee Erichson Board Chairperson



**Greg Caton** Board Member



Suzanne Leclercq Vice-Chairperson



**Shane Hale** Board Member



Houssin Hourieh Secretary/Treasurer



Sara Ott Board Member



Michael Penny Board Member

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### **CIRSA VALUES**

#### SERVING THOSE WHO SERVE COLORADO COMMUNITIES

#### **OUR MISSION**

To provide Colorado municipalities with the knowledge, guidance, and resources they need to effectively manage risk and create the conditions for their communities and citizens to thrive.

#### **OUR VISION**

A Colorado filled with rich and diverse communities in which people can live well together with the freedom to pursue their personal and professional dreams.

#### IN THE NAME OF:

SERVICE We advance a greater good: community FREEDOM We instill confidence & security

**TRANSPARENCY** We do the right thing

**PARTNERSHIP** We foster collegiality COMPASSION We stay loyal & committed

### 2023 AT-A-GLANCE

#### STAYING AHEAD OF MEMBER NEEDS

Whether it's improved technology, more training resources, or better coverage, we remain committed to putting you and your entity first.



#### **SAFETY QUIZ SUCCESS**

Once again, you didn't disappoint when it came to showing your dedication to safety. Members from 183 entities completed 3,317 safety quizzes in 2022. That's 65% of all members!

#### **COVERAGE ENHANCEMENTS**

For the 2024 Renewal, you will have the ability to customize your policy limits and deductible options, which include but are not limited to the following enhancements: optional policy limits of \$2M, \$5M, and \$10M for General, Law Enforcement, and Errors & Omissions liability coverages; the ability to choose different deductibles for General, Errors & Omissions, and Law Enforcement liability coverages; optional policy limits of \$2M and \$5M for auto liability; and ability to choose different auto physical damage deductibles for different vehicles.

#### **DEDUCTIBLE BILLING**

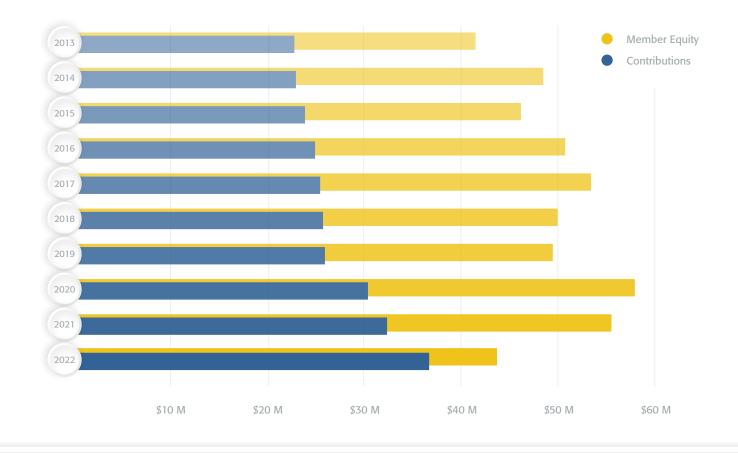
CIRSA will no longer bill deductibles for first party property and auto physical damage claims. A deductible will still be associated with property and auto physical damage claims, but the system will no longer generate a deductible billing. Instead, the claims adjuster will reduce payment to the Member by the amount of the deductible.

#### **INCREASE IN LAW ENFORCEMENT RESOURCES**

Given the continuing trends that are affecting police liability exposures and the costs for law enforcement liability (LEL) coverage, CIRSA is investing in several additional trainings and prevention programs for your law enforcement personnel. Programs include: Preparing for the Unthinkable, a law enforcement seminar by former Aurora, Illinois Police Chief, Kristen Ziman; Active Bystandership for Law Enforcement Training (ABLE); Law Enforcement Regional Roundtables; and the Law Enforcement Endowment Fund.



### CONTRIBUTIONS & MEMBER EQUITY



Each member has an individual member equity account. The sum-total of all member equity accounts equals the pools' total resources or working capital.

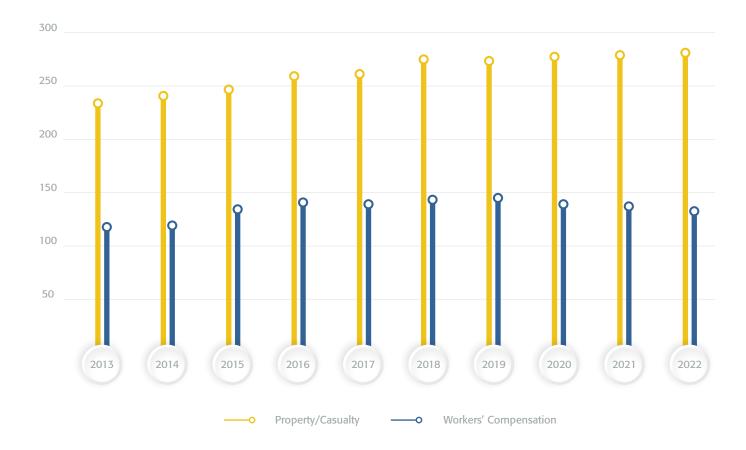
As of December 31, 2022, total member equity was **\$44,198,802**.

Net contributions were **\$4.4M** or **11.82% higher** in 2022 than 2021 due to increase in rates.

### **TOTAL EXPENSES**



### **MEMBERSHIP GROWTH**



283 members participated in CIRSA in 2022.

The Property/Casualty pool was established in 1982 with 18 members. In 2022, membership **increased to 281 members**.

The Workers' Compensation pool was established in 1988 with 38 members. Membership is currently at **135 members**.

# **2023 CIRSA MEMBERSHIP**

Town of Aguilar Town of Akron Town of Antonito Arkansas River Power Authority City of Aspen Aspen/Pitkin County Housing Authority Town of Avon Town of Basalt Town of Bayfield Town of Bennett Town of Berthoud Town of Bethune City of Black Hawk Town of Blanca Town of Blue River Town of Boone Town of Bow Mar Town of Breckenridge City of Brighton Town of Brookside City/County of Broomfield City of Brush! Brush Rural Fire Protection District Town of Buena Vista City of Burlington Town of Calhan Town of Campo City of Cañon City Town of Carbondale City of Castle Pines Town of Castle Rock Town of Cedaredge City of Centennial Town of Center City of Central City Chaffee Housing Authority City of Cherry Hills Village Town of Cheyenne Wells Church Ditch Water Authority

Town of Coal Creek Town of Cokedale Town of Collbran Colorado Information Sharing Consortium Colorado Rangers Law **Enforcement Shared** Reserve City of Commerce City City of Cortez City of Craig Town of Crawford City of Creede, a Town Town of Crested Butte Town of Crestone City of Cripple Creek Town of Crowley City of Dacono Town of De Beque Town of Deer Trail City of Delta Town of Dillon Town of Dinosaur Town of Dolores City of Durango Town of Eagle Town of Eaton Eaton Housing Authority Town of Eckley City of Edgewater Town of Elizabeth Town of Empire City of Englewood **Englewood Housing** Authority Town of Erie Town of Estes Park Estes Park Housing Authority City of Evans Town of Fairplay City of Federal Heights Town of Firestone

FlatIron Improvement District Town of Fleming City of Florence Foothills Animal Shelter City of Fort Lupton City of Fort Morgan City of Fountain Town of Fowler Town of Foxfield Town of Fraser Town of Frederick Town of Frisco City of Fruita Town of Garden City Garfield Clean Energy Collaborative Garfield County Emergency Communications Authority Town of Genoa Town of Georgetown Town of Gilcrest City of Glendale City of Glenwood Springs City of Golden Town of Granada City of Grand Junction Town of Grand Lake Great Western Trail Authority Town of Green Mountain Falls City of Greenwood Village Town of Grover City of Gunnison **Gunnison Valley** Transportation Authority Gunnison/Hinsdale Combined Emergency **Telephone Service** Authority Town of Gypsum

Town of Hartman Town of Haswell Town of Haxtun Town of Hayden Town of Hillrose Historic Arkansas Riverwalk of Pueblo Authority Town of Holly City of Holyoke Holyoke Housing Authority Town of Hooper Town of Hot Sulphur Springs Town of Hotchkiss Housing Authority of the City of Brighton Housing Authority of the City of Pueblo Town of Hudson Hudson Housing Authority - Prairie View Apartments Town of Hugo City of Idaho Springs Town of Ignacio Town of Iliff Town of Jamestown Jefferson Parkway Public Highway Authority Town of Johnstown Town of Julesburg Town of Keenesburg Town of Kersey Town of Kim Town of Kiowa Town of Kit Carson Town of Kremmling Town of La Jara City of La Junta Town of La Veta City of Lafavette Town of Lake Citv Town of Lakeside City of Lamar

# 2023 CIRSA MEMBERSHIP

Lamar Housing Authority Larimer Emergency **Telephone Authority** Town of Larkspur Town of Larkspur City of Las Animas Las Animas County E911 Authority Town of LaSalle City of Leadville Town of Limon City of Littleton Town of Lochbuie Town of Log Lane Village City of Lone Tree City of Loveland Town of Lyons Town of Mancos City of Manitou Springs Town of Marble Town of Mead Town of Meeker Town of Merino Town of Milliken Town of Minturn Town of Moffat Moffat County Local Marketing District City of Monte Vista Town of Montezuma City of Montrose Town of Monument Town of Morrison Mountain Express Transportation System Town of Mountain View

Town of Mountain View Town of Mountain Village Town of Mt. Crested Butte Mustang Water Authority Town of Naturita Town of Nederland Town of New Castle North Front Range MPO North Metro Task Force North Park Fire Rescue Authority City of Northglenn Northwest Colorado Council of Governments Northwest Parkway Public Highway Authority Town of Norwood Town of Nucla Town of Nunn Town of Oak Creek Town of Olathe Old Dillon Reservoir Water Authority Town of Olney Springs Town of Ophir Town of Orchard City Town of Ordway Town of Otis City of Ourav Town of Pagosa Springs Town of Palisade Town of Palmer Lake Town of Paoli Town of Paonia Town of Parachute Town of Peetz Town of Pitkin Town of Platteville Town of Poncha Springs City of Pueblo Pueblo Department of Public Health and **Environment** Pueblo Regional Building Department Pueblo Urban Renewal Authority Town of Ramah Town of Rangely Town of Raymer Town of Red Cliff

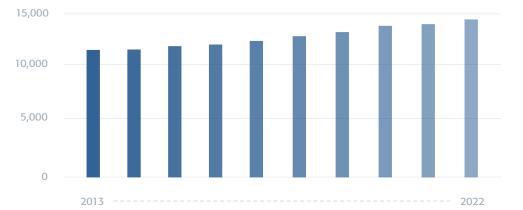
**Regional Housing Alliance** of La Plata County Town of Rico Town of Ridgway City of Rifle Roaring Fork Transportation Authority Town of Rockvale City of Rocky Ford Town of Romeo Town of Rve Town of Saguache City of Salida Town of San Luis San Miguel Authority for **Regional Transportation** Town of Sanford Town of Sawpit Town of Sedgwick Town of Severance City of Sheridan Town of Silt Town of Silver Cliff Town of Silver Plume Town of Silverthorne Town of Silverton Town of Simla Town of Snowmass Village Town of South Fork South Routt Library District Southwest Colorado Council of Governments Town of Springfield Town of Starkville City of Steamboat Springs City of Sterling Town of Stratton Town of Sugar City Summit County Telecommunications Consortium Town of Swink Town of Telluride

City of Thornton Town of Timnath City of Trinidad Town of Vail City of Victor Town of Vilas Town of Vona Town of Walden City of Walsenburg Town of Walsh Town of Ward Town of Wellington Town of Westcliffe Western Colorado Regional Dispatch Center City of Westminster City of Wheat Ridge Town of Wiggins Town of Williamsburg Town of Windsor Windsor Housing Authority Town of Winter Park Woman Creek Reservoir Authority City of Woodland Park City of Wray Yampa Valley Housing Authority City of Yuma

### **AUTO LIABILITY**

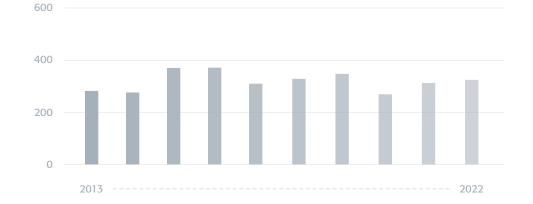


In 2022, the total number of insured vehicles increased to 14,203.





The total number of claims **increased from 315** in 2021 **to 327 in 2022**.

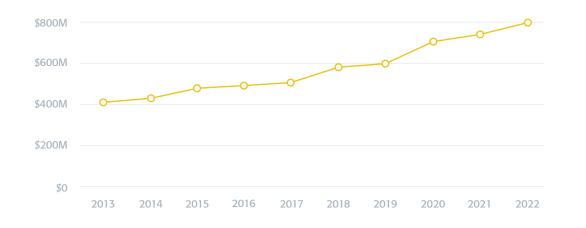




The average cost per claim **decreased to \$4,570 in 2022**.

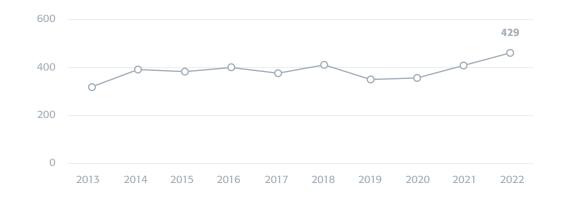


### **AUTO PHYSICAL DAMAGE**



Increased to \$792,000,000

Total Insured Value of Vehicles in 2022

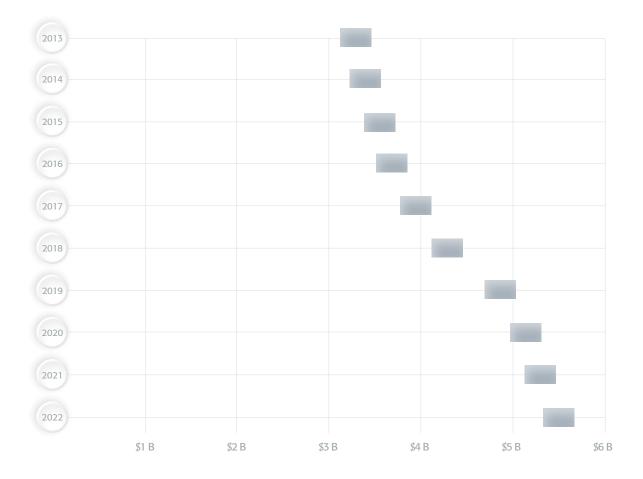




Total Number of Claims in 2022



### **GENERAL LIABILITY**

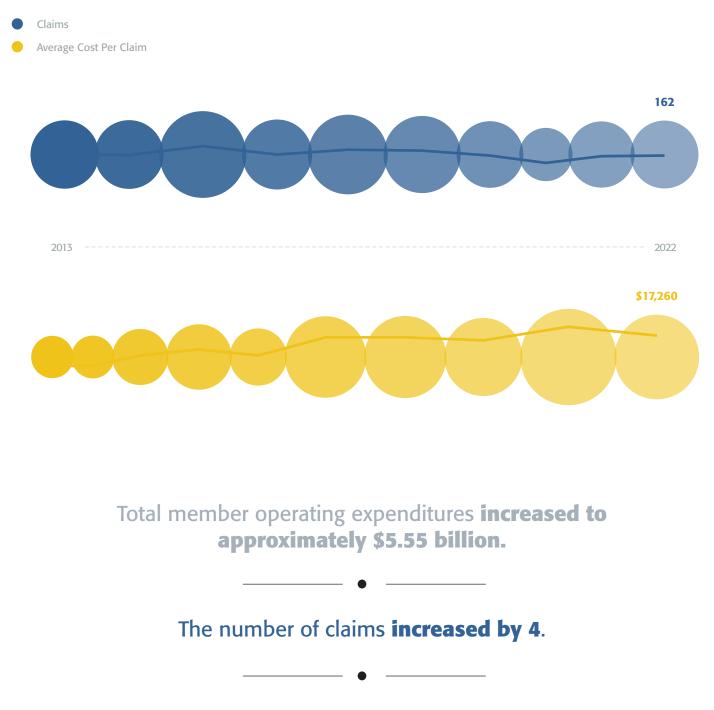


# Total member operating expenditures **increased to approximately \$5.55 billion.**

#### The number of claims **increased by 82**.

The average cost per claim **decreased to \$2,217.** 

### ERRORS & OMISSIONS LIABILITY

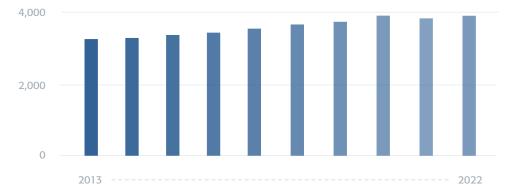


The average cost per claim **decreased to \$17,260.** 

### **POLICE LIABILITY**

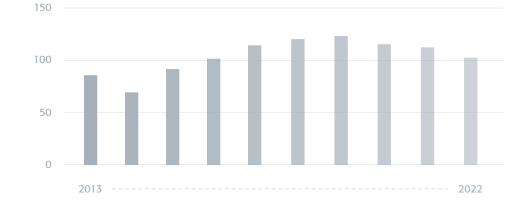


In 2022, the total number of insured Police Officers increased to **3,985**.



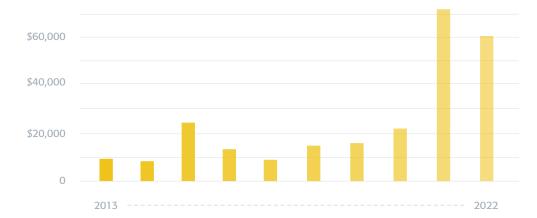


The total number of claims **decreased from** 114 in 2021 to 104 in 2022.

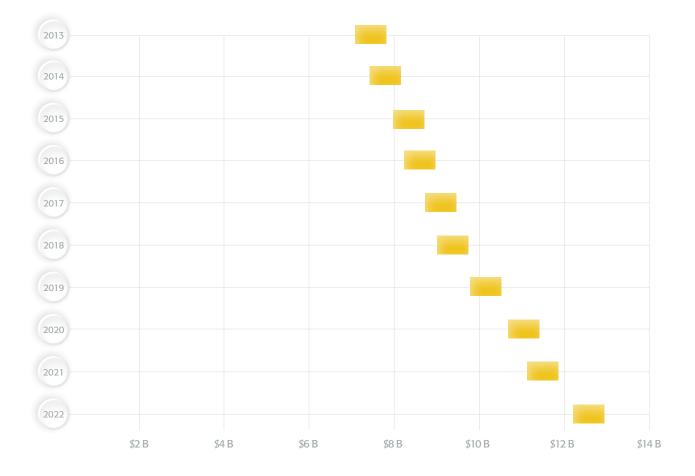




The average cost per claim **decreased to \$60,230 in 2022**.



### PROPERTY

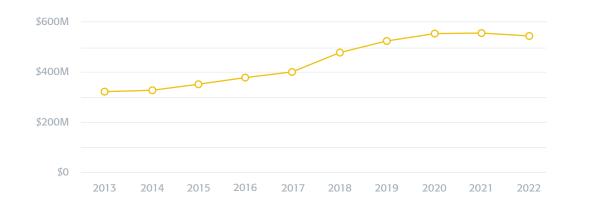


# In 2022, total insured property values **increased to over \$12.3 billion.**

The number of claims filed **decreased from 432** in 2021 to **399** in 2022.

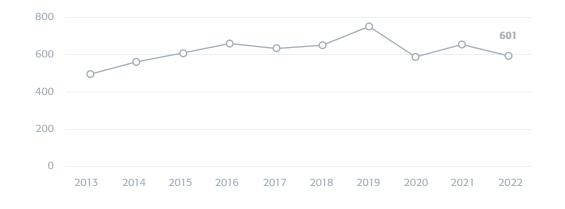
The average cost per claim **increased to \$16,136** in 2022.

# WORKERS' COMPENSATION



Decreased to over \$539 M

Total Covered Payroll in 2022





Total Number of Claims in 2022

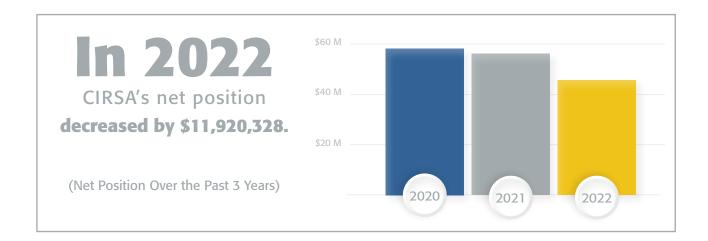


### FINANCIAL STATEMENTS OF NET POSITION

ASSETS	2022	2021
Current assets:		
Investments in debt securities, at fair value (amortized cost of \$12,697,651		
and \$9,472,134 at December 31, 2022 and 2021, respectively)	\$12,472,322	\$9,522,973
Cash and cash equivalents	17,626,401	17,427,292
Accrued investment income	262,236	225,167
Receivable from members	1,384,724	1,136,372
Excess insurance receivable, net	6,825,499	2,430,203
Prepaid expenses	883,169	448,089
Other assets	2,252	2,344
Total current assets	39,456,603	31,192,440
Noncurrent assets:		
Investments in debt securities, at fair value (amortized cost of \$57,877,005		
and \$62,016,347 at December 31, 2022 and 2021, respectively)	52,514,743	62,159,593
Deposit with NLC Mutual Insurance Company	1,072,425	697,90
Deposit with Government Entities Mutual Inc.	500,000	500,000
Capital assets, net	3,383,732	3,616,814
Total noncurrent assets	57,470,900	66,974,308
Total assets	96,927,503	98,166,748
LIABILITIES AND NET POSITION		
Reserves for unpaid losses and loss adjustment expenses, net of excess		
	¢01 E0E CC0	\$15,252,000
insurance recoverables	321.202.009	DI.J.Z.JZ.UU
insurance recoverables	\$21,585,669 1.166.371	
Accounts payable and accrued liabilities	1,166,371	641,923
Accounts payable and accrued liabilities Member credits payable	1,166,371 1,318,392	641,923 1,397,915
Accounts payable and accrued liabilities Member credits payable Special contribution plan deposits	1,166,371 1,318,392 25,000	641,923 1,397,915 25,000
Accounts payable and accrued liabilities Member credits payable	1,166,371 1,318,392	641,923 1,397,915 25,000 137,069
Accounts payable and accrued liabilities Member credits payable Special contribution plan deposits Unearned member contributions <b>Total current liabilities</b>	1,166,371 1,318,392 25,000 843,846	641,923 641,923 1,397,915 25,000 137,069 <b>17,453,907</b>
Accounts payable and accrued liabilities Member credits payable Special contribution plan deposits Unearned member contributions Total current liabilities Noncurrent liabilities:	1,166,371 1,318,392 25,000 843,846	641,923 1,397,915 25,000 137,069
Accounts payable and accrued liabilities Member credits payable Special contribution plan deposits Unearned member contributions <b>Total current liabilities</b> <b>Noncurrent liabilities:</b> Reserves for unpaid losses and loss adjustment expenses, net of excess	1,166,371 1,318,392 25,000 843,846 <b>24,939,278</b>	641,923 1,397,915 25,000 137,065 <b>17,453,90</b> 7
Accounts payable and accrued liabilities Member credits payable Special contribution plan deposits Unearned member contributions <b>Total current liabilities</b> <b>Noncurrent liabilities:</b> Reserves for unpaid losses and loss adjustment expenses, net of excess insurance recoverables	1,166,371 1,318,392 25,000 843,846 <b>24,939,278</b> 27,789,423	641,923 1,397,915 25,000 137,065 <b>17,453,90</b> 24,593,71
Accounts payable and accrued liabilities Member credits payable Special contribution plan deposits Unearned member contributions <b>Total current liabilities</b> <b>Noncurrent liabilities:</b> Reserves for unpaid losses and loss adjustment expenses, net of excess	1,166,371 1,318,392 25,000 843,846 <b>24,939,278</b>	641,923 1,397,915 25,000 137,069
Accounts payable and accrued liabilities Member credits payable Special contribution plan deposits Unearned member contributions Total current liabilities Noncurrent liabilities Noncurrent liabilities: Reserves for unpaid losses and loss adjustment expenses, net of excess insurance recoverables Total noncurrent liabilities Total liabilities	1,166,371 1,318,392 25,000 843,846 <b>24,939,278</b> 27,789,423 <b>27,789,423</b>	641,923 1,397,915 25,000 137,069 <b>17,453,907</b> 24,593,71 <b>24,593,71</b>
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Accounts payable and accrued liabilities Member credits payable Special contribution plan deposits Unearned member contributions Total current liabilities Noncurrent liabilities: Reserves for unpaid losses and loss adjustment expenses, net of excess insurance recoverables Total noncurrent liabilities Total liabilities Net position: Invested in capital assets	1,166,371 1,318,392 25,000 843,846 <b>24,939,278</b> 27,789,423 <b>27,789,423</b> <b>52,728,701</b> 3,383,732	641,923 1,397,915 25,000 137,069 17,453,907 24,593,711 24,593,711 42,047,618 3,616,814
Accounts payable and accrued liabilities Member credits payable Special contribution plan deposits Unearned member contributions Total current liabilities Noncurrent liabilities Reserves for unpaid losses and loss adjustment expenses, net of excess insurance recoverables Total noncurrent liabilities Total liabilities Net position: Invested in capital assets Restricted	1,166,371 1,318,392 25,000 843,846 <b>24,939,278</b> 27,789,423 <b>27,789,423</b> <b>52,728,701</b> 3,383,732 475,966	641,923 1,397,915 25,000 137,069 17,453,907 24,593,717 24,593,717 24,593,717 42,047,618 3,616,814 510,234
Accounts payable and accrued liabilities Member credits payable Special contribution plan deposits Unearned member contributions Total current liabilities Noncurrent liabilities Reserves for unpaid losses and loss adjustment expenses, net of excess insurance recoverables Total noncurrent liabilities Total liabilities Net position: Invested in capital assets	1,166,371 1,318,392 25,000 843,846 <b>24,939,278</b> 27,789,423 <b>27,789,423</b> <b>52,728,701</b> 3,383,732	641,923 1,397,915 25,000 137,065 <b>17,453,907</b> 24,593,71 24,593,71 42,047,618 3,616,814

**FINANCIAL STATEMENTS OF** REVENUE, EXPENSES, & NET POSITION CHANGES

	2022	2021
<b>Operating Revenues:</b> Member contributions earned (net of excess insurance and reinsurance premiums and brokerage commissions of \$12,777,874 and \$12,084,011 in		
2022 and 2021, respectively)	\$37,349,697	\$32,934,344
Total operating revenues	37,349,697	32,934,344
Operating Expenses:		
Losses and Loss adjustment expenses	32,645,160	23,425,676
General and administrative	10,903,432	9,798,083
Total operating expenses	43,548,592	33,223,759
Operating loss	(6,198,895)	(289,415)
Nonoperating Revenue: Net loss	(4,663,120)	(876,122)
Loss before distributions	(10,862,015)	(1,165,537)
Distributions and credits to members and withdrawn members	(1,058,313)	(1,138,217)
Decrease in net position	(11,920,328)	(2,303,754)
Net position, beginning of year	56,119,130	58,422,884
Net position, end of year	\$44,198,802	\$56,119,130



### **CIRSA STAFF LIST**

#### **EXECUTIVE**

Tami A. Tanoue, JD Executive Director Mary Beth Brown Human Resources & Operations Manager

#### **GENERAL COUNSEL**

Samuel J. Light Deputy Executive Director/General Counsel

#### **RISK CONTROL**

Greg Barlow, CSP, PSP, CIT **Risk Control Manager** Jay Williamson, CSP, ARM, ALCM, **CHCM Risk Control Supervisor** Nicholas Paoli, CSP, ARM, CFPS **Risk Control Consultant** David Krajicek, CSP, CHMM Risk Control Consultant/Industrial Hygienist Martin Waln, GSP Risk Control Specialist (Grand Junction Office) Eileen Chavez, MEd, CIT **Risk Control Training & Event Specialist Michael Spector, STS Risk Control Trainer Brian Brown Risk Control Trainer** Emeka Madu **Risk Control Specialist** Lawrence "Dusty" Downs **Risk Control Specialist Channa Chavez Risk Control Coordinator** 

#### **CLAIMS**

Mike Wagner, SCLA Claims Manager

#### **PROPERTY/CASUALTY**

Dianne Dale Hall PC Claims Supervisor Bethany Ross Liability Claims Specialist Craig Stevens Property Claims Specialist Susan M. Eisenhoffer Senior PC Claims Representative (Montrose Office) Nile D. Knez, CCLA

Liability Claims Specialist Bruce McKenney, SCLA, AIC Senior PC Claims Representative

**Francesca Pellerano, CPCU** Senior PC Claims Representative

Beverly Perry, CCLA/FCLA PC Claims Representative Heather Chessher PC Claims Representative Linda Murphy Administrative Assistant

#### WORKERS' COMPENSATION

Marla Myers WC Claims Supervisor Anthony Moore Senior Multi-Line Claims Representative Lara E. Wilber Senior PC Claims Representative Amanda LeClair Senior WC Examiner Ragn Johnson, SCLA Senior WC Claims Adjuster Amanda Longacre, WCLA WC Claims Examiner

#### **MEMBERSHIP SERVICES**

Shannon Pursley Marketing Manager Alex Orford Senior Graphic Design & Production Specialist

#### UNDERWRITING

Jill Padbury, CIC Underwriting Manager Jessica M. Cowlishaw, CIC Senior Underwriting Representative Debbie Coleman Senior Underwriting Representative Catherine A. Wegman Underwriting Representative Deanna Erickson Underwriting Representative Monique Ferguson

Underwriting Coordinator

#### FINANCE

Linda Black, CPA, FCPA Assistant Director/Chief Financial Officer Troy Krumland Senior Accountant Luke Driscoll Financial Analyst/Accountant Layla Bussard Senior Accounting Technician

**Meghan Green** Financial Analyst

#### **INFORMATION TECHNOLOGY**

David Beacham IT Manager Trace Fieseler, ITIL Risk Technology Officer Erik Schriewer Senior System Administrator